

# Sylvester Roofing Co., Inc.

License #516696

306N West El Norte Pkwy., PMB #371, Escondido, CA 92026  
(760) 743-0048 / Fax (760) 743-4152

**Rob Hegg**  
**West Region Sales Manager**  
**ER Systems**  
**6900 Bleck Drive**  
**Rockford, MN 55373**  
**Ph. 763-565-6828**  
**Fax. 866-565-6901**

**RE: Letter of Recommendation-Product/Service Quality**

**Rob:**

ER Systems has been a great addition to the Product line for Sylvester Roofing. In fact, ER systems has become the exclusive liquid applied roof coating system that we use. In today's economic environment, it is vital to the survival of the company that its operations are more efficient and that the resources are used to the highest capacity possible. By offering a manufacturer such as ER systems, we are able to be more efficient and effective, while offering much more value to our customer.

The service that ER Systems provides is unsurpassed. ER has proven itself time-over-time with the interaction of Sylvester Roofing, our Builders, and our End Customers. We feel that ER Systems offers us a competitive advantage over our competitors in the following areas:

- Application
- Product Quality
- Price Position
- Partnering
- Direct Channel Distribution
- ER Company Support

In addition to the competitive advantages above, hard savings are also realized-such as labor costs. These hard savings are complimented with a more efficient bid process due to a total solution for ALL roofing systems which allows us to execute more proposals with less confusion.

Now that we have the services and products of ER Systems, we don't know how we could function without them!

Thank you for all your time and efforts you spend with us every day.

Best Regards,



**Anthony Zaffuto MBA**  
**Director of Operations**



*Sylvester Roofing Co., Inc.*